



2016 ANNUAL REPORT

Our Mission

The Humboldt & District Chamber of Commerce is a member-driven organization comprised of over 250 professional, business, community and individual members.

Working in partnership with the community and with business, our mission is to “Foster an Environment Where Humboldt & Area Businesses Can Prosper”.

Our Vision

To be the Voice of Humboldt & Area Business

Our Slogan

The Humboldt Region – the best place to live, work & invest

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112th Annual General Meeting of Humboldt & District Chamber of Commerce

Held Thursday March 30, 2017 at the Canalta Hotel - Humboldt

AGENDA

- 1. Call to Order**
- 2. Adoption of Agenda**
- 3. Minutes of March 31, 2016 Annual General Meeting**
- 4. President's Report**
- 5. First Call for New Business**
- 6. Review of Financial Report**
- 7. Appointment of Accountant for Annual Review**
- 8. Committee Reports**
 - a. Business Retention & Expansion**
 - b. Public Relations & Promotions**
 - c. Visitor Information Centre & Campground**
- 9. Final Call for New Business**
- 10. New Business**
- 11. Approval of 2017-2018 Board of Directors**
- 12. Oath of Office**
- 13. Election of President and Vice President**
- 14. Adjournment**

2016 / 2017 BOARD OF DIRECTORS and STAFF

Director Name	Start Date	Length of Current Term	Term Expiration Date
Andre Kruger Prodigy TEC	March 2011	3-year term (2)	March 2017
Dan Torwalt Century 21 Diamond Realty	March 2014	3-year term (2)	March 2017
Dawn Bergermann Discovery Ford Sales	March 2015	3-year term (1) Replacing Amber Biemans	March 2017
Ann Paton BHP Billiton Canada Inc	March 2015	3-year term (1)	January 2017
Brian Loos MNP LLP	March 2015	3-year term (1)	March 2018
Kim Mitchell Fabmar Communications	March 2015	3-year term (1)	March 2018
Adam Tremblay Tremblay Electric	March 2015	3-year term (1)	March 2018
Jeff Saufert Farm World	March 2016	3-year term (1)	March 2019
Kelsey Van deSype The Branding Barn	March 2016	3-year term (1)	June 2016
Larry Jorgenson	November 2016	Appointed by City Council	October 2020

Staff

Executive Director:

Crystal Young

Start Date: October 2016

Office Manager:

Colleen Foster

Start Date: September 2014

Presidents Report

This has been a year of change for the HDCC. Our office manager, Colleen Foster, ran the campground and the day-to-day business for the Chamber for much of the year. In October, we welcomed Crystal Young as our new Executive Director.

When Crystal took over as ED in October, she hit the ground running. Together with Colleen, they worked very hard on the Fall Business Showcase & Tradeshow in November. She has also worked very hard on our new initiatives such as our Lunch and Learns, Business after 5 and our media relations. She has begun bridging the gap between the Chamber, the City of Humboldt, the Downtown Business Improvement District (BID), the MidSask Municipal Alliance and worked very hard on our member relations. From October to December we welcomed eight new members to the HDCC.

Our highlights from last year were a successful Mark of Excellence Awards Gala & Banquet, our Fall Business Showcase & Tradeshow and our Festival of Lights which raised \$1,450.00 for the Saint Augustine's School playground. The campgrounds also did very well last year and the mini golf is still an important source of entertainment for the area.

Thank you to everyone for joining us at the HDCC 112th annual general meeting.

- Kim Mitchell, Chamber President

2016 Annual Report

What is the Chamber of Commerce?

The Chamber of Commerce is a non-profit organization, independent of government. The Humboldt & District Chamber of Commerce (HDCC) has been doing work in Humboldt for 110 years. Membership has grown over 70% in the past few years with the Chamber reaching 260 members in 2015. While once an organization that focused on the City of Humboldt, we are now reaching out to the entire region and encompass businesses within a 50+km radius of Humboldt. We have 2 full time employees to serve your needs.

Why Join?

If you are doing business in this area, you are participating in the economy of the community. The Humboldt & District Chamber of Commerce is the one organization that is responsible for the promotion and well-being of business in the region. The Chamber works for its members, being the spokesperson for business and professional communities and in order for us to ensure that this region is the best place to live, work and invest, we need business name on our list of members when we advocate to government. We also need business names on our directory when we are promoting this region to potential employees and investors.

The Membership Advantage

1. Business Referrals – we refer our Chamber Members first!

- We receive numerous inquiries every week asking for referrals to regional businesses. These come from tourists, newcomers, people who live in our community, businesses wishing to invest and people wanting to move here.

2. The Chamber is the “Voice of Humboldt & Area Business”

- A vibrant Chamber of Commerce provides the business community with one strong voice that is heard, rather than many weak voices that no one hears
- We are the liaison between the business community and your local and provincial governments
- We help businesses find solutions to roadblocks and assist them with implementation
- We provide support and assistance to new and existing businesses
- We are a leader in addressing issues affecting Humboldt & District business climate
- We promote a business friendly community and a positive attitude
- We provide you representation with the Saskatchewan and Canadian Chambers of Commerce

3. Access to Chamber Member Plans

- Chambers of Commerce Group Benefits Plan
- Payworks Payroll Services
- Access to the Chamber contact list
- First Data Merchant Services Program
- Discounts with UPS, Lenovo & Novexco
- Esso Business Card Program

4. Networking & Education

- The Chamber hosts luncheons, workshop, the Fall Business Expo, Business After 5 and other events throughout the year to aid in networking and learning opportunities

5. Promotions & Advertising

- Regional videos and profile
- Advertising and sponsorship opportunities
- Website business directory listing, access to events calendar.
- Facebook, Radio and Chamber Chat mentions
- Assistance with Grand Openings

When you join the Humboldt & District Chamber of Commerce, here is what you are supporting:

- ✚ Humboldt Regional Business Directory on the Chamber Website
- ✚ Mark of Excellence Awards
 - Recognizing outstanding businesses, individuals & organizations in the Humboldt region
- ✚ Humboldt Region Business Hall of Fame – 18 inductees to date
- ✚ Junior Achievement – a partnership formed to bring the programming to the region`s schools
- ✚ Operate and management of the Visitor Information Centre and Campground for the City of Humboldt
- ✚ Development and management of a regional scholarship for students attending local post-secondary institutes (5 scholarships awarded to date)
- ✚ The region`s largest Business Showcase & Tradeshow
- ✚ Election forums for the City of Humboldt and the region as necessary
- ✚ Communication medium for the business community and non-profit organizations
- ✚ Development and organization of the Festival of Lights in the Humboldt campground
- ✚ Black Friday and other Shop Local initiatives
- ✚ Nomination and support of local businesses at the provincial ABEX Awards
- ✚ New business welcomes and grand openings
- ✚ Promotion of the region as a great place to live, work and invest
- ✚ Networking events for members including Business After Business and informative Chamber Business Luncheons.
- ✚ Sponsorship and Advertising opportunities for members
- ✚ Group Benefits Program for small business
- ✚ Local, Provincial and National representation on advocacy issues
 - Meet regularly with City Council and other municipalities in the region to address business needs, issues and opportunities
 - Member of the Saskatchewan Chamber of Commerce
 - Member of the Canadian Chamber of Commerce

Along with these initiatives, we continue to meet with investors interested in our region, work with City Council to address business issues, host Chamber Business luncheons and business after business networking events, attend community and business events, work with members to address issues and do our part to promote the region.

The HDCC has 3 committees – Business Retention & Expansion (BRE), Public Relations & Promotions (PR), and the Visitor Information Centre & Campground (VIC). Each Director volunteers to be a part of one or more of these committees which meet regularly through the year to discuss projects and initiatives to better help our members.

Committee Reports:

Business Retention & Expansion – Chair Adam Tremblay

The Business Retention and Expansion Committee is responsible for the communication and growing relationship between the Chamber and the municipal government, the growth of opportunities in our region and the challenges that arise with these opportunities. Any gaps in services provided to our Chamber members and the retention and recruitment of our membership. 2016 was focused on the continued relations with the regions RMs, Town's and village's and growing our communication with the City of Humboldt.

The Chamber again partnered with Junior Achievement of Saskatchewan and in the 2016 Regional Scholarship again, which was awarded to Tyler Behiel. This award is very important to the region with its purpose being to inspire our youth to succeed by educating them in Entrepreneurship, work readiness skills and Finance. This award would not be possible without the work of many volunteers, so we thank them for their help.

The BRE committee is excited to continue their engagement in the community and area to assist the business community with their expansion and diversification with the changing economy in 2017.

Public Relations & Promotions – Chair Dan Torwalt

As always, the Public Relations and Promotions Committee had another very busy year of public events, business openings, celebrations and promotions. As Chair, I want to sincerely thank the other members of this Committee for their guidance, support and assistance. Ann Paton, Dawn Bergemann and Kim Mitchell willingly gave of their time and creativity to help ensure a successful, productive and rewarding year. Special thanks to Crystal and Colleen for their dedication and hard work that made every event a success. As anyone who has ever organized an event knows – what can go wrong will go wrong, and usually at the last possible minute. While our Committee might take some of the credit for planning, the real work is done by these two ladies and I want to publically thank them for it.

Some of our 2016 highlights include:

2016 Mark of Excellence Awards

- Our Premier Gala Event
- Inducted Michelle Bankowski into the Business Hall of Fame
- Recognized the 2016 Courtesy Service Award recipients
- Recognized the Citizen of the Year and Junior Citizen of the Year
- Eight Business Awards were presented
- People's Choice Award was presented

Thank you to each of the Sponsors for your contributions that continue to make this event an amazing evening of fun and celebration

Public Relations & Promotions cont.

2016 Courtesy Service Awards

- 1st Quarter: Pam Rowe, Sixth Avenue Stylists
- 2nd Quarter: Diana Ocampo, Dairy Queen
- 3rd Quarter: Barry Schlosser, Discovery Ford Towing
- 4th Quarter: Myles Engele, City of Humboldt Leisure Services

Thank you to the Humboldt Co-op for sponsoring these awards.

Business Luncheons

- January
 - Celine Favreau, Director of Operations & Planning for the Mid-Sask Municipal Alliance spoke on Developing a Regional Entrepreneurship System.
- February
 - Kanchan and Sona Manek, Raj Manek Mentorship Program spoke on What Mentorship Can Do for You.
- April
 - Gord Moker, Chief Executive Officer of Safe Saskatchewan Inc. spoke on "I Believe in Mission:Zero".
- May
 - Jamie Brockman, Humboldt Broncos spoke on the Economic Impact & Current State of the Humboldt Broncos.
- September
 - Mayor Malcolm Eaton, City of Humboldt spoke on the State of the City and the Upcoming Municipal Election.
- October
 - Donnalyn Thorsteinson, Senior Director at Square One/SREDA spoke on what their program could do for your business.
- November
 - Steven McLellan, CEO Saskatchewan Chamber spoke on What the Chamber Means to Business.

Business after Business

- Humboldt & District Chamber of Commerce, Meet the New Executive Director

Policy Round Table

- Kelly Block, Member of Parliament for Carlton Trail-Eagle Creek

2016 Business Showcase and Tradeshow

- A new layout and many new vendors made this event a success.
- Over 1700 people in attendance over the two days

Festival of Lights

- 21 businesses participated resulting in \$1450.00 worth of donations being made through the Chamber to the St Augustine Playground Fund.

On a final note, this Committee was a lot of fun and our meetings were never boring. Thank you to a great group who made my job as Chair very rewarding.

Tourist Booth & Campground – Chair Kim Mitchell

The Visitor Information Centre and Campground committee is an important financial piece to the Humboldt & District Chamber of Commerce. This year the committee was made up of Brian, Andre and myself. I would like to give a big thank you to the committee Colleen, Stewart and the campground staff for all their hard work in making 2016 season a success. Under Colleen's watchful eye the campgrounds increased revenue 33% over last year.

After the 2015 season, we decided, due to financial reasons, to have our Office Manager, Colleen, run the Campground and Visitor Information Centre for the 2016 season. The campground needed some TLC so we began the season increasing the sizes of some of our camp sites and taking out the brush and trees. This was to improve the campground aesthetics as well as safety. Over the last year we have made a very long list of things that need to be improved and a maintenance plan is in the works. We are looking at grants to revamp the mini golf as we lost 2% in income over the last year and it is in need of some major repair. We are also looking at new storage options and getting some new maintenance equipment.

As many of you may know we have made the exciting announcement that we are moving back to the Visitor Information Centre and Campground permanently. We will be taking two weeks in April to move the office and will be up and running for May 1. We are currently working on the renovations to make the space work for us as well as working with the city to explore the possibility of expanding the building. This move will be great for the Chamber as well as the City of Humboldt. We are looking forward to see what the 2017 season will bring.

Conclusion

Our success and effectiveness is directly related to our membership base and therefore we appreciate and value your membership with the Chamber and encourage you to communicate with us on a regular basis.

In 2017, the HDCC will continue to work for its members, being the spokesperson for business and professional communities, promoting commercial, industrial, social and civic interests of our community and will continue to be the leader in addressing the issues affecting the Humboldt & District business climate. We are the “Voice of Humboldt & Area Business” and we will “Foster an Environment where Humboldt & Area Businesses can prosper”.

We will be working closely with the new businesses coming to our region and assisting the existing ones with their needs. As the economic climate within our district continues to grow, the demands of our Chamber will increase. We will do our best to accommodate these demands and continue with the promotion of the district, address any impediments or issues that arise and will always focus on being a *Partnership for Business Growth*.

**111th Annual General Meeting
Humboldt & District Chamber of Commerce
Held Thursday March 31, 2016 at the Canalta Hotel**

- 1. Call to Order-** Andre Kruger called meeting to order at 12:07pm.
- 2. Adoption of Agenda**

Motion: Kim Mitchell - adopt agenda as presented. MOTION CARRIED
- 3. Minutes of March 31, 2015 Annual General Meeting**

Motion: Dr. Ivan Yackel - approve minutes of the 110th AGM as presented.
MOTION CARRIED
- 4. 2015 President's Report**
- 5. First Call for New Business**
- 6. Review of Financial Report**

Motion: Kim Mitchell –accept financial report as presented by Brian Loos.
MOTION CARRIED
- 7. Committee Reports**
 - a. Public Relations & Promotions- Dr Ivan Yackel, Chair**
 - b. Business Retention & Expansion – Joanne Forer, Chair**
 - c. Tourist Booth & Campground – Kim Mitchell, Chair**
- 8. Appointment of Accountant for Annual Review**

Motion: Joanne Forer – for HSA Chartered Professional Accountants to act as accountant for 2016. MOTION CARRIED
- 9. Final Call for New Business**
- 10. New Business**
 - a. Bylaw Amendments**
 - i. Bylaw 4.2 New Member Incentive**

Change the bylaw from New Member Incentive to New Members and revise the wording to read, ‘In the case of a business applying for new membership during the fiscal year, which starts January 1, upon acceptance into membership, the membership fees are pro-rated monthly for the balance of the fiscal year.’

Motion: Adam Tremblay – to change bylaw to read as above. MOTION CARRIED
 - ii. Bylaw 5.5 Director Vacancies after Elections**

Change to: If an election fails to elect the maximum number of Directors, the other Directors may appoint an eligible person to be a Director, and a Director so appointed holds office as though elected at the election.

Motion: Brian Loos – to change bylaw to read as above. MOTION CARRIED
 - iii. Bylaw 5.18 Political Affiliation**

To be added: In the event that a Director wishes to be actively engaged as a candidate or executive in an election process at any level of government, the Director shall take a temporary leave of absence no later than the dropping of the writ and if elected, resign their position. Any such request should be submitted in writing to the Executive, subject to the approval of the Board of Directors.

Motion: Joanne Forer – to add bylaw as written above. MOTION CARRIED

11. Approval of 2016-2017 Board of Directors

2016/2017 Board of Directors are as follows:

Andre Kruger, Olymel SEC LP

Dan Torwalt, Century 21 Diamond Realty

Brian Loos, MNP LLP

Kim Mitchell, Fabmar Communications (CJVR/CK750)

Ann Paton, BHP Billiton

Adam Tremblay, Tremblay Electric

Dawn Bergermann, Discovery Ford Sales

Jeff Saufert, Farm World

Kelsey Van De Sype, The Branding Barn

Larry Jorgenson, appointed as City of Humboldt liaison

Motion: Kim Mitchell – to approve 2016/2017 Board of Directors. MOTION CARRIED

12. Presentation of departing Board Member plaques

Presented to:

Kent Flavel, Conexus Credit Union

Dr Ivan Yackel, Carlton Trail College

Joanne Forer, PAMI

In absentia:

Amber Bieman, Behiel, Will & Biemans

13. Oath of Office

14. Election of President and Vice President

Motion: Kent Flavel nominated Kim Mitchell of Fabmar Communications for President. Nomination accepted by Kim Mitchell. MOTION CARRIED

Motion: Dr Ivan Yackel nominated Dan Torwalt of Century 21 Diamond Realty for Vice-President. Nomination accepted by Dan Torwalt. MOTION CARRIED

15. Adjournment: Ann Paton adjourned the meeting at 12:42pm

2016 Humboldt & District Chamber of Commerce Members

1 Stop Playground Ltd
107.5 Bolt FM /
discoverhumboldt.com
1st Stop Auto Parts
3-D Drafting & Design Inc.
5 West Car & Truck Wash
A & W Restaurant
Accent Insurance Services Inc
Access Communications
Acklands Grainger Inc
Action Services
Affinity Credit Union - Muenster
Alan Palagian Trucking Ltd
A-Line Furniture & Appliance
Alpine Storage & Firewood
Angelstad's Quick Cobbler
Animal Health Clinic
Arts Humboldt
Avid Insurance Group Inc
B&R Schemenauer Farms Ltd.
Back to Your Roots / Roger Puetz
Backroads Bed and Breakfast
Baril Roofing
Basement Systems SK Inc
Behiel, Will & Biemans
Bella Vista Inn
Bersch & Associates Ltd.
BHP Billiton Potash
Big Brothers Big Sisters
Black Pepper Bar & Grill
Bluestone Builders Group Inc.
Bolt Cleaners
Bornhurst Seeds Ltd
Boston Pizza
Branding Barn, The
Brick - Humboldt, The
Brockman Enterprises Ltd
Bunge Canada
Bunz Electric Ltd
CA's Insulating
Caleb Village
Calvary Temple Education Assoc.
Campbell Greenhouses
Canadian Organic Spice & Herb
Canalta Hotel - Humboldt
CanSask Labour Market Services
Carlton Trail College
Cash Car & Truck Wash
Causeway Natural Health
Centra Realty Group
Century 21 Diamond Realty
Century 21 Fusion - Saskatoon
CIBC
Circle Centre Chiropractic Clinic
City of Humboldt
Coleen Bowman, CGA Prof Corp
Ltd
Colony Chevrolet GMC Buick Ltd.
Conexus
Credential Financial Strategies
Crop Production Services
Cutting Edge Floor Covering
Dale Mueller Designs Ltd
Danish Oven
Derek Kozar - Massage Therapy
Designer Styles Salon & Giftware
Diamonds of Detroit
Dickson Roofing
Discovery Ford Sales Ltd
Dr TG Davids Medical Professional
Corp.
Driving 4U
DS 1A Training
Ducks Unlimited Canada

Dzinehaus Computers
Edge Autobody & Glass Ltd
Elite Business Consulting Ltd.
Elite Salon & Spa
Extra Foods
Fabmar Communications Ltd
(CJVR)
Failure Prevention Services
Family Pizza
Farm Credit Canada
Farm World
FBC (Farm Business Consultants
Inc)
Fitz Oilfield Consulting Inc.
Free Spirit Market
Futuristic Industries
Get R Done Logging
Graphic Ad Ltd
Greenside Sod
Haeusler Farms Inc
Hergott Electric Ltd
Hergott Farm Equipment Ltd
Horizon Fertilizers Ltd
Housing with A Twist
HSA Management Ltd
Humboldt & District Chamber of
Commerce
Humboldt & District Community
Services
Humboldt & District Kinette Club
Humboldt & District SPCA
Humboldt Broncos
Humboldt Clinic
Humboldt Collegiate Institute
Humboldt Community Gathering
Place
Humboldt Co-op: Food Store
Humboldt Co-op: C-store
Humboldt Co-op: Ag-Feed
Humboldt Dairy Queen
Humboldt Dental Clinic
Humboldt Denture Care
Humboldt District Health
Complex
Humboldt District Hospital
Foundation
Humboldt Emergency Relief
Organization
Humboldt Fire Extinguisher
Service Inc
Humboldt Golf Club Inc
Humboldt Home Hardware
Building Centre
Humboldt Housing Authority
Humboldt Journal
Humboldt Mall
Humboldt Motors Body Shop
Humboldt Regional Newcomer
Centre
Humboldt Smiles Dental Studios
Inc.
Humboldt Vision Centre
Infinite Creations - Awakening
Therapies
Information Services Corporation
It Starts with Nature Health Clinic
Jagen Construction Ltd
James Schinkel Realty
Jaydee Agtech
JBeck Commercial Print
JCI Humboldt
Jenga'z Salon
Jennifer Whitfield - The Travel
Agent Next Door

Johnny's Bistro
Junior Achievement of
Saskatchewan Corp.
Kal Tire
Kemway Lanes
Kirsch Construction (2008) Ltd
KMK Sales Ltd
Koenders Mfg. (1997) Ltd.
Kohle Farm
Kohle Mobile Welding
LeRoy Leisureland Regional Park
Lever Holdings Inc.
Liz-Mark Insurance Services (The
Co-operators)
Lowland Music
Lutz Logging Inc
Magnet Signs Humboldt
Malinoski & Danyluik Funeral
Home
Metalman Art & Design
Michel's Industries
Mid-Sask Municipal Alliance
Midland Glass
Misty Gardens
MNM Plumbing & Heating Inc.
MNP LLP
Modern Meat & Abattoir (78) Ltd.
Muenster Powder Coating &
Design Ltd
Mumby Manufacturing Ltd.
North Ridge Development
Corporation
Office Experts
Olymel SEC LP
Olynick Water & Sewer Ltd
PAMI
Parkland Ventures
Partners Family Services Inc.
Peavey Mart
Pharmasave
Pioneer Motor Hotel & Motel
PotashCorp Lanigan
Prairie Diesel
Prairie Skies Resort & Marina
Prairie View Properties
Prodigy TEC (Thermal Electrical
Controls)
Proveta Nutrition Ltd
PwC Management Services LLP
Quick Drain Sales Ltd
RM of Humboldt No 370
RM of LeRoy No. 339
Raj Manek Foundation
RBC Royal Bank
React Waste Management
Reel Attractions
Reflections by Richard
Reid-Thompson Public Library -
Wapiti Branch
RE/MAX Saskatoon - Humboldt
Office
RONA / Humboldt Lumber Mart
Ltd
Royal Canadian Legion #28
Royal LePage Carlton
Ryno Mechanical Welding Ltd.
Safe Communities
Sagehill Community Futures
Development Corp
Sapphire Water
Sask Energy
SaskTel
Saskatchewan Trade & Export
Partnership

Satisfaction Hearing Systems
Schollie Research & Consulting
Schuler - Lefebvre Funeral Chapel
Schulte Industries Ltd
Scotiabank
Shine Media Group
Shoppers Drug Mart Ltd.
Silver Ridge Heights
Sixth Avenue Stylists
Sherry Hogemann Cleaning
Services
Sobeys
South 20 Dodge Chrysler
Spotlight Sound
Spotlight Sport & Corporate Wear
SRK Construction / Postech
St. Mary's Villa Foundation Inc.
St. Peter's College
St. Peter's Press
Staging Canadell
Stammen Lumber
Stewart Property Holdings Inc.
Stoller Enterprises Ltd
Strueby Plumbing & Heating Ltd
Stryde Contracting Ltd
Subway
Sylvan Learning Prince Albert
Taiga Technologies
TBS (The Bargain Shop)
TCS Transport
Terry Nygren Tax Solutions
Thrifty Market
Tim Hortons
Tin Roof Construction
Toshiba Business Solutions
Town of Bruno
Town of Leroy / Leroy Economic
Development
TransCanada Organic Certification
Services
Tremblay Electric
Triple Point Properties
Up Life - Health, Beauty & Fashion
Viking Benefit Solutions
Village of Middle Lake
Wadena Medical Clinic
Weber & Gasper
Welcome Wagon
West Humboldt Properties
Limited
Westcrete Curb & Landscape Inc
Western Financial Group
Westminster United Church
Wheeler's Wholesale Ltd
Wiersma Farms
Wireless Age
Wong's Restaurant
Your Dollar Store with More
Yuen's Cellular
Yuen's Family Clothing
Yungmann Farms Ltd

**250+ MEMBERS
STRONG**